

DECEMBER 2023

News Brief

Residential Sector

- 1 Private real estate looks bleak today, but opportunities are around the corner**
Delegates at the PERE America conference in New York heard plenty of negative comments about the sector, but predicted a great buying vintage was not far off for those with liquidity.
By: Jonathan Brasse, perenews.com | [Read the Article >](#)
- 2 Property Brothers: There's still money to be made in the real estate business**
Property Brothers co-hosts Drew Scott and Jonathan Scott join Squawk Box to discuss the state of the housing market, where the real estate opportunities are right now, latest housing trends, and more.
By: Squawk Box, cnbc.com | [Watch the Video >](#)

Commercial Sector

- 1 NAR Chief Economist Says Commercial Real Estate Will Revitalize, Calls on Federal Reserve to Consider Cutting Interest Rates**
Commercial property rates are expected to stabilize – aside from office space – and commercial real estate will revitalize, according to NAR Chief Economist Lawrence Yun. Yun presented at the Commercial Economic Issues and Trends Forum at 2023 NAR NXT, The Realtor® Experience, to discuss economic trends and issues affecting the commercial real estate industry.
By: National Association of Realtors® | [Read the Article >](#)
- 2 Why real estate is so difficult to price right now**
What's the value of a half-empty office tower in Manhattan's Garment District? An aging apartment complex in a Phoenix suburb? Industry pros rely on comparable sales to put a price on real estate, but higher interest rates have led to fewer deals, obscuring an already murky view for brokers, lenders and developers.
By: Keith Larsen, The Real Deal | [Read the Article >](#)
- 3 Liquidity gridlock worsens in U.S. commercial real estate sector**
Industry pros rely on comparable sales to put a price on real estate, but higher interest rates have led to fewer deals, obscuring an already murky view for brokers, lenders and developers.
By: Shankar Ramakrishnan, Reuters® | [Read the Article >](#)